Wanted: more belly capacity @ BNE

Brisbane Airport is a trade hub offering world-class infrastructure, and playing a vital role in helping to grow Queensland’s exports to the world.

Opportunities

Under-served markets:
» USA
» Middle East
» China
» India
» South-East Asia

Large/ fast-growing unserved markets:
» Chicago
» San Francisco
» Ho Chi Minh City
» Jakarta
» Doha
» Xiamen
» Tianjin

16,500 tonnes per annum bypassing BNE, equating to unmet demand

Volume growth facilitated by:
» Numerous countries recognising “Australian Trusted Traders” (regular/prominent exporters)
» Queensland Government trade representatives in 12 foreign countries.
» Australia’s Free Trade Agreements (FTAs) with ASEAN, Chile, China, Japan, Korea, Malaysia, New Zealand, Singapore, Thailand, USA. Negotiations continue with India, Indonesia, Gulf countries, South Pacific.

Recent flight launches have significantly grown airfreight volumes.

<table>
<thead>
<tr>
<th>Country</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Japan</td>
<td>+15%</td>
</tr>
<tr>
<td>Canada</td>
<td>+23%</td>
</tr>
<tr>
<td>China</td>
<td>+38%</td>
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</tbody>
</table>

Recent flight launches have significantly grown airfreight volumes.
Cargo supply & demand @ BNE

Existing BNE international network (32 destinations)

Strongest trade lanes ex-BNE:
- Singapore
- China
- Hong Kong
- New Zealand
- United Arab Emirates

Strongest trade lanes to-BNE:
- USA
- China
- New Zealand
- Germany
- India

Choice of 26 carriers

> 600 weekly international flights

Wide body aircraft on 18 routes

Scheduled international freighters to the Pacific

Accommodating ad-hoc international freighters

Flight time ex-BNE similar/shorter compared to ex-SYD, ex-MEL

Airfreight = big business @ BNE

10% of all workers at Brisbane Airport are employed by logistics/supply chain organisations

11% Growth in airfreight volumes to/from BNE in 2017

5% Growth in exports, to 70,600 tonnes in 2017

20% Growth in imports, to 47,400 tonnes in 2017

13% BNE’s share of national airfreight imports and exports

380 Destinations that BNE airfreight was transported to/from in 2017
Brisbane Airport is easily accessible from all food producing regions in Queensland; in particular those in the south-east of the state.

The Queensland Government aims to double the state’s food production by 2040.

Queensland delivers:

- >50% of Australia’s meat production
- 50% of the nation’s vegetables
- 2nd largest fruit producer

In addition to agriculture, there are other growth industry sectors in Queensland that will deliver airfreight volumes, including:

- Horse racing
- Mining
- Aviation & aerospace
- Food & beverage manufacturing
Quality facilities and services

24/7 operations

Multi-national business tenants
including: FedEx, DHL, Hellmann, Toll Group

82,000m² apron to accommodate freighters (up to 3x B747)

New parallel runway
(3.3km) opening in mid-2020, to complement current 3.56km runway

Customs and biosecurity inspection facilities on-airport

Less congested than SYD airport

BNE’S Cargo Terminal Operators provide:

» Significant storage space
» Temperature-controlled handling
» Screening & X-ray (to USA-standard)
» Explosives detection

» Animal handling
» Transhipment service
» Large volume & variety of ULDs
» And more...

Major arterial road access in all directions from BNE

Bruce Highway to North Queensland

20km/20 mins to Port

Pacific Motorway to Gold Coast and northern New South Wales

Quick cross-town tunnel connections to Toowoomba and Western Queensland

To find out more contact: +61 7 3406 3157; carla.hannaford@bne.com.au